

Sent By: Getronics;

317 871 7559;

Nov-7-00 10:58;

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Getronics**Fax**

To: TIM HARRIS From: JASON EICKMANN
Fax: ~~317-871-7559~~ Pages: 3
Phone: 541-4700 Date: 11/7/00
Re: _____ CC: _____

☒ Urgent ☐ For Review ☐ Please Comment ☐ Please Reply ☐ Please Recycle

• Comments:

PERSONAL + CONFIDENTIAL



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Chemex (Harris + Ford)

7/19/00

N.O.A.

Chris LaMoore - T.C.C. Pres. Partner of Harris

Harris Assoc - Vendor Tech Referral

Tim Harris - His CERTIFICATES AUTHORITY. COM
- Was in Connecticut, US

Food Performance, (Chemex Chemical Distribution)

- Pillsbury (3), Fridley (14), Sun Lee

CERT. ANALYSIS (Cof A.) - Analysis of Chem. Composition
THAT FOLLOWS EACH CHEMICAL IN A DISTRIBUTION.

Affected Parties

Clients
(1000s)

(1000s)

DISTRIBUTORS

LABS (Mfg)

No Revised
Statements.Larger Amounts
of Certifs.(Non Profit Gas
Harris Distributor)No Revised
Shipments.

Forces Lab to

TOT for ALL LABS (BY
CLIENT) FIELDSMSDS (Material Safety Data Sheets) - Fed Forms Provided
to customer. Once per client chem. type. (Not
once per delivery).

Long-Term Goal - Full Service Marketplace

Revenue is Transaction-Based.

Business Components

Transaction

Net Fee

Cost

Revenue

Profit/Deliverables

Gross

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A bone to the dog is not charity. Charity is the bone shared with the dog when you are just as hungry as the dog.

— Jack London

Monthly Report
Attendance—Use only the
criteria that there is no
absence of resources
and opportunity.

19

Wednesday
July 2000

Daily Record of Events

Date Day 100 Lst. Week 20

Chris LaMotta

Timothy Harris

Harold Apple

Jason and M.

Harris and Ford

Chemical Distributor -

Food

Cosmetics

Pharmaceuticals

Free Markets - competitor

They have to provide a certificate of analysis

on each product.

\$400 - invoice cost

- cap A

side - universal

MSDS sheets

Material safety data sheets

Global - multi language

Goal: To produce a web-oriented
server based application to manage
chemical industry cert. files
of analysis including entering the
certificate data at the manufacturing
facility, retrieving the certificate
securely at the end delivery point
associating cert. files up lists and
letting people buy lists they know
meet their requirements. Key issues
include red. liability, magnifiability,
security, partitioning of data,
expandability.